

# California Walnut Board

## PRELIMINARY

## MONTHLY SHIPMENT REPORT

### September 2024 Shipments



This is a preliminary report. CWB has not received shipment forms from all handlers, as required by the marketing order. In an effort to provide our industry with the best available information we felt it important to issue a preliminary report, which provides strong directional data. We have expressed our concerns to those handler/s and are working with them to get accurate information as soon as possible.

#### Inshell (1000 pounds)

	<u>2023/24 Marketing Year</u>		<u>2024/25 Marketing Year</u>	
	<u>September 2023</u>	<u>9/1/2023 to 9/30/2023</u>	<u>September 2024</u>	<u>9/1/2024 to 9/30/2024</u>
Domestic	884	884	721	721
Export	<u>2,119</u>	<u>2,119</u>	<u>4,373</u>	<u>4,373</u>
<b>Total</b>	<b>3,003</b>	<b>3,003</b>	<b>5,094</b>	<b>5,094</b>

#### Shelled (1000 pounds)

	<u>2023/24 Marketing Year</u>		<u>2024/25 Marketing Year</u>	
	<u>September 2023</u>	<u>9/1/2023 to 9/30/2023</u>	<u>September 2024</u>	<u>9/1/2024 to 9/30/2024</u>
Domestic	27,194	27,194	16,024	16,024
Export	<u>8,570</u>	<u>8,570</u>	<u>8,946</u>	<u>8,946</u>
<b>Total</b>	<b>35,764</b>	<b>35,764</b>	<b>24,970</b>	<b>24,970</b>

#### September 2024 Purchase Commitments

Inshell Conventional: 52,667,872 pounds  
 Inshell Organic: 95,700 pounds

Shelled Conventional: 95,945,945 pounds  
 Shelled Organic: 4,817,736 pounds

#### Walnut Receipts as of September 30th, 2024

Conventional: 79,394 tons  
 Organic: 1,492 tons

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**9/1/2024 - 9/30/2024**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2023/24</u>	<u>2024/25</u>	<u>% Change vs. Prior Year</u>	<u>2023/24</u>	<u>2024/25</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	884,264	720,631	-18.50%	27,193,556	16,023,509	-41.08%
Canada	234,500	131,500	-43.92%	823,410	813,183	-1.24%
Mexico	0	0	0.00%	22,200	24,500	10.36%
<b>Sub-Total</b>	<b>1,118,764</b>	<b>852,131</b>	<b>-23.83%</b>	<b>28,039,166</b>	<b>16,861,192</b>	<b>-39.87%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	81,760	41,760	-48.92%
Belgium	0	0	0.00%	0	168,000	100.00%
Denmark	0	0	0.00%	126,000	42,000	-66.67%
France	0	0	0.00%	24,500	84,000	242.86%
Germany	396,792	836,705	110.87%	1,344,000	484,950	-63.92%
Greece	0	0	0.00%	0	0	0.00%
Italy	513,488	1,887,384	267.56%	42,000	373,746	789.87%
Netherlands	0	0	0.00%	798,357	335,160	-58.02%
Norway	0	0	0.00%	185,287	84,000	-54.66%
Portugal	0	0	0.00%	0	0	0.00%
Spain	396,684	900,371	126.97%	381,667	260,800	-31.67%
Sweden	0	0	0.00%	63,111	166,250	163.42%
Switzerland	0	0	0.00%	0	84,000	100.00%
U.K.	6,614	0	-100.00%	1,967,558	1,468,373	-25.37%
<b>Sub-Total</b>	<b>1,313,578</b>	<b>3,624,460</b>	<b>175.92%</b>	<b>5,014,240</b>	<b>3,593,039</b>	<b>-28.34%</b>
<b>Middle East/Africa</b>						
Algeria	0	0	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	120,400	82,000	-31.89%
Jordan	0	0	0.00%	0	42,000	100.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	84,657	44,092	-47.92%	0	0	0.00%
Morocco	0	132,276	100.00%	0	0	0.00%
Pakistan	0	0	0.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	38,000	0	-100.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	308,644	396,829	28.57%	33,655	0	-100.00%
UAE	0	0	0.00%	80,480	0	-100.00%
<b>Sub-Total</b>	<b>393,301</b>	<b>573,197</b>	<b>45.74%</b>	<b>272,535</b>	<b>124,000</b>	<b>-54.50%</b>
<b>Asia/Pacific Rim</b>						
Australia	0	0	0.00%	263,750	619,756	134.98%
China	0	0	0.00%	0	0	0.00%
Hong Kong	0	0	0.00%	123,820	3,770	-96.96%
India	45,194	44,000	-2.64%	0	0	0.00%
Japan	0	0	0.00%	795,790	1,735,360	118.07%
Korea	0	0	0.00%	880,650	886,800	0.70%
Malaysia	0	0	0.00%	21,100	102,750	386.97%
New Zealand	0	0	0.00%	84,480	134,000	58.62%
Philippines	0	0	0.00%	0	42,000	100.00%
Singapore	0	0	0.00%	42,000	103,600	146.67%
Taiwan	0	0	0.00%	93,120	84,000	-9.79%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	0	0.00%	42,000	0	-100.00%
<b>Sub-Total</b>	<b>45,194</b>	<b>44,000</b>	<b>-2.64%</b>	<b>2,346,710</b>	<b>3,712,036</b>	<b>58.18%</b>
<b>Other</b>	<b>132,276</b>	<b>0</b>	<b>-100.00%</b>	<b>91,396</b>	<b>679,242</b>	<b>643.19%</b>
<b>GRAND TOTAL</b>	<b>3,003,113</b>	<b>5,093,788</b>	<b>69.62%</b>	<b>35,764,047</b>	<b>24,969,509</b>	<b>-30.18%</b>
<b>Domestic Total</b>	<b>884,264</b>	<b>720,631</b>	<b>-18.50%</b>	<b>27,193,556</b>	<b>16,023,509</b>	<b>-41.08%</b>
<b>Export Total</b>	<b>2,118,849</b>	<b>4,373,157</b>	<b>106.39%</b>	<b>8,570,491</b>	<b>8,946,000</b>	<b>4.38%</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
September 2023 / September 2024

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>September 2023</u>	<u>September 2024</u>	<u>% Change vs. Prior Year</u>	<u>September 2023</u>	<u>September 2024</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
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<b>Sub-Total</b>	<b>1,118,764</b>	<b>852,131</b>	<b>-23.83%</b>	<b>28,039,166</b>	<b>16,861,192</b>	<b>-39.87%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	81,760	41,760	-48.92%
Belgium	0	0	0.00%	0	168,000	100.00%
Denmark	0	0	0.00%	126,000	42,000	-66.67%
France	0	0	0.00%	24,500	84,000	242.86%
Germany	396,792	836,705	110.87%	1,344,000	484,950	-63.92%
Greece	0	0	0.00%	0	0	0.00%
Italy	513,488	1,887,384	267.56%	42,000	373,746	789.87%
Netherlands	0	0	0.00%	798,357	335,160	-58.02%
Norway	0	0	0.00%	185,287	84,000	-54.66%
Portugal	0	0	0.00%	0	0	0.00%
Spain	396,684	900,371	126.97%	381,667	260,800	-31.67%
Sweden	0	0	0.00%	63,111	166,250	163.42%
Switzerland	0	0	0.00%	0	84,000	100.00%
U.K.	6,614	0	-100.00%	1,967,558	1,468,373	-25.37%
<b>Sub-Total</b>	<b>1,313,578</b>	<b>3,624,460</b>	<b>175.92%</b>	<b>5,014,240</b>	<b>3,593,039</b>	<b>-28.34%</b>
<b>Middle East/Africa</b>						
Algeria	0	0	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	120,400	82,000	-31.89%
Jordan	0	0	0.00%	0	42,000	100.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	84,657	44,092	-47.92%	0	0	0.00%
Morocco	0	132,276	100.00%	0	0	0.00%
Pakistan	0	0	0.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	38,000	0	-100.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	308,644	396,829	28.57%	33,655	0	-100.00%
UAE	0	0	0.00%	80,480	0	-100.00%
<b>Sub-Total</b>	<b>393,301</b>	<b>573,197</b>	<b>45.74%</b>	<b>272,535</b>	<b>124,000</b>	<b>-54.50%</b>
<b>Asia/Pacific Rim</b>						
Australia	0	0	0.00%	263,750	619,756	134.98%
China	0	0	0.00%	0	0	0.00%
Hong Kong	0	0	0.00%	123,820	3,770	-96.96%
India	45,194	44,000	-2.64%	0	0	0.00%
Japan	0	0	0.00%	795,790	1,735,360	118.07%
Korea	0	0	0.00%	880,650	886,800	0.70%
Malaysia	0	0	0.00%	21,100	102,750	386.97%
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<b>Sub-Total</b>	<b>45,194</b>	<b>44,000</b>	<b>-2.64%</b>	<b>2,346,710</b>	<b>3,712,036</b>	<b>58.18%</b>
<b>Other</b>	<b>132,276</b>	<b>0</b>	<b>-100.00%</b>	<b>91,396</b>	<b>679,242</b>	<b>643.19%</b>
<b>GRAND TOTAL</b>	<b>3,003,113</b>	<b>5,093,788</b>	<b>69.62%</b>	<b>35,764,047</b>	<b>24,969,509</b>	<b>-30.18%</b>
<b>Domestic Total</b>	<b>884,264</b>	<b>720,631</b>	<b>-18.50%</b>	<b>27,193,556</b>	<b>16,023,509</b>	<b>-41.08%</b>
<b>Export Total</b>	<b>2,118,849</b>	<b>4,373,157</b>	<b>106.39%</b>	<b>8,570,491</b>	<b>8,946,000</b>	<b>4.38%</b>

**CONVENTIONAL WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**9/1/2024 - 9/30/2024**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2023/24</u>	<u>2024/25</u>	<u>% Change vs. Prior Year</u>	<u>2023/24</u>	<u>2024/25</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	884,264	711,391	-19.55%	26,602,912	15,331,905	-42.37%
Canada	234,500	131,500	-43.92%	806,660	750,833	-6.92%
Mexico	0	0	0.00%	22,200	24,500	10.36%
<b>Sub-Total</b>	<b>1,118,764</b>	<b>842,891</b>	<b>-24.66%</b>	<b>27,431,772</b>	<b>16,107,238</b>	<b>-41.28%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	81,760	41,760	-48.92%
Belgium	0	0	0.00%	0	168,000	100.00%
Denmark	0	0	0.00%	126,000	42,000	-66.67%
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Greece	0	0	0.00%	0	0	0.00%
Italy	513,488	1,887,384	267.56%	42,000	373,746	789.87%
Netherlands	0	0	0.00%	798,357	335,160	-58.02%
Norway	0	0	0.00%	185,287	84,000	-54.66%
Portugal	0	0	0.00%	0	0	0.00%
Spain	396,684	900,371	126.97%	381,667	260,800	-31.67%
Sweden	0	0	0.00%	63,111	166,250	163.42%
Switzerland	0	0	0.00%	0	84,000	100.00%
U.K.	6,614	0	-100.00%	1,967,558	1,468,373	-25.37%
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<b>Middle East/Africa</b>						
Algeria	0	0	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	120,400	82,000	-31.89%
Jordan	0	0	0.00%	0	42,000	100.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	84,657	44,092	-47.92%	0	0	0.00%
Morocco	0	132,276	100.00%	0	0	0.00%
Pakistan	0	0	0.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
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China	0	0	0.00%	0	0	0.00%
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Philippines	0	0	0.00%	0	42,000	100.00%
Singapore	0	0	0.00%	42,000	103,600	146.67%
Taiwan	0	0	0.00%	89,600	84,000	-6.25%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	0	0.00%	42,000	0	-100.00%
<b>Sub-Total</b>	<b>45,194</b>	<b>44,000</b>	<b>-2.64%</b>	<b>2,343,190</b>	<b>3,704,036</b>	<b>58.08%</b>
Other	132,276	0	-100.00%	91,396	679,242	643.19%
<b>GRAND TOTAL</b>	<b>3,003,113</b>	<b>5,084,548</b>	<b>69.31%</b>	<b>35,153,133</b>	<b>24,207,555</b>	<b>-31.14%</b>
<b>Domestic Total</b>	<b>884,264</b>	<b>711,391</b>	<b>-19.55%</b>	<b>26,602,912</b>	<b>15,331,905</b>	<b>-42.37%</b>
<b>Export Total</b>	<b>2,118,849</b>	<b>4,373,157</b>	<b>106.39%</b>	<b>8,550,221</b>	<b>8,875,650</b>	<b>3.81%</b>

CONVENTIONAL - YEAR TO DATE · CONVENTIONAL - YEAR TO DATE

**CONVENTIONAL WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
September 2023 / September 2024

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<b>Europe</b>						
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Saudi Arabia	0	0	0.00%	38,000	0	-100.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	308,644	396,829	28.57%	33,655	0	-100.00%
UAE	0	0	0.00%	80,480	0	-100.00%
<b>Sub-Total</b>	<b>393,301</b>	<b>573,197</b>	<b>45.74%</b>	<b>272,535</b>	<b>124,000</b>	<b>-54.50%</b>
<b>Asia/Pacific Rim</b>						
Australia	0	0	0.00%	263,750	619,756	134.98%
China	0	0	0.00%	0	0	0.00%
Hong Kong	0	0	0.00%	123,820	3,770	-96.96%
India	45,194	44,000	-2.64%	0	0	0.00%
Japan	0	0	0.00%	795,790	1,735,360	118.07%
Korea	0	0	0.00%	880,650	886,800	0.70%
Malaysia	0	0	0.00%	21,100	102,750	386.97%
New Zealand	0	0	0.00%	84,480	126,000	49.15%
Philippines	0	0	0.00%	0	42,000	100.00%
Singapore	0	0	0.00%	42,000	103,600	146.67%
Taiwan	0	0	0.00%	89,600	84,000	-6.25%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	0	0.00%	42,000	0	-100.00%
<b>Sub-Total</b>	<b>45,194</b>	<b>44,000</b>	<b>-2.64%</b>	<b>2,343,190</b>	<b>3,704,036</b>	<b>58.08%</b>
Other	132,276	0	-100.00%	91,396	679,242	643.19%
<b>GRAND TOTAL</b>	<b>3,003,113</b>	<b>5,084,548</b>	<b>69.31%</b>	<b>35,153,133</b>	<b>24,207,555</b>	<b>-31.14%</b>
<b>Domestic Total</b>	<b>884,264</b>	<b>711,391</b>	<b>-19.55%</b>	<b>26,602,912</b>	<b>15,331,905</b>	<b>-42.37%</b>
<b>Export Total</b>	<b>2,118,849</b>	<b>4,373,157</b>	<b>106.39%</b>	<b>8,550,221</b>	<b>8,875,650</b>	<b>3.81%</b>

CONVENTIONAL - MONTH ONLY · CONVENTIONAL - MONTH ONLY

**ORGANIC WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**9/1/2024 - 9/30/2024**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2023/24</u>	<u>2024/25</u>	<u>% Change vs. Prior Year</u>	<u>2023/24</u>	<u>2024/25</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	0	9,240	100.00%	590,644	691,604	17.09%
Canada	0	0	0.00%	16,750	62,350	272.24%
Mexico	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>9,240</b>	<b>100.00%</b>	<b>607,394</b>	<b>753,954</b>	<b>24.13%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	0	0	0.00%
Belgium	0	0	0.00%	0	0	0.00%
Denmark	0	0	0.00%	0	0	0.00%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	0	0	0.00%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	0	0.00%
Netherlands	0	0	0.00%	0	0	0.00%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	0	0.00%	0	0	0.00%
Sweden	0	0	0.00%	0	0	0.00%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Middle East/Africa</b>						
Algeria	0	0	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	0	0	0.00%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	0	0	0.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	0	0.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	0	0	0.00%	0	0	0.00%
UAE	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Asia/Pacific Rim</b>						
Australia	0	0	0.00%	0	0	0.00%
China	0	0	0.00%	0	0	0.00%
Hong Kong	0	0	0.00%	0	0	0.00%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	0	0	0.00%
Korea	0	0	0.00%	0	0	0.00%
Malaysia	0	0	0.00%	0	0	0.00%
New Zealand	0	0	0.00%	0	8,000	100.00%
Philippines	0	0	0.00%	0	0	0.00%
Singapore	0	0	0.00%	0	0	0.00%
Taiwan	0	0	0.00%	3,520	0	-100.00%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>3,520</b>	<b>8,000</b>	<b>127.27%</b>
Other	0	0	0.00%	0	0	0.00%
<b>GRAND TOTAL</b>	<b>0</b>	<b>9,240</b>	<b>100.00%</b>	<b>610,914</b>	<b>761,954</b>	<b>24.72%</b>
<b>Domestic Total</b>	<b>0</b>	<b>9,240</b>	<b>100.00%</b>	<b>590,644</b>	<b>691,604</b>	<b>17.09%</b>
<b>Export Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>20,270</b>	<b>70,350</b>	<b>247.06%</b>

ORGANIC - YEAR TO DATE · ORGANIC - YEAR TO DATE

**ORGANIC WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
September 2023 / September 2024

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>September 2023</u>	<u>September 2024</u>	<u>% Change vs. Prior Year</u>	<u>September 2023</u>	<u>September 2024</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	0	9,240	100.00%	590,644	691,604	17.09%
Canada	0	0	0.00%	16,750	62,350	272.24%
Mexico	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>9,240</b>	<b>100.00%</b>	<b>607,394</b>	<b>753,954</b>	<b>24.13%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	0	0	0.00%
Belgium	0	0	0.00%	0	0	0.00%
Denmark	0	0	0.00%	0	0	0.00%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	0	0	0.00%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	0	0.00%
Netherlands	0	0	0.00%	0	0	0.00%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	0	0.00%	0	0	0.00%
Sweden	0	0	0.00%	0	0	0.00%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Middle East/Africa</b>						
Algeria	0	0	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	0	0	0.00%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	0	0	0.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	0	0.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	0	0	0.00%	0	0	0.00%
UAE	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Asia/Pacific Rim</b>						
Australia	0	0	0.00%	0	0	0.00%
China	0	0	0.00%	0	0	0.00%
Hong Kong	0	0	0.00%	0	0	0.00%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	0	0	0.00%
Korea	0	0	0.00%	0	0	0.00%
Malaysia	0	0	0.00%	0	0	0.00%
New Zealand	0	0	0.00%	0	8,000	100.00%
Philippines	0	0	0.00%	0	0	0.00%
Singapore	0	0	0.00%	0	0	0.00%
Taiwan	0	0	0.00%	3,520	0	-100.00%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>3,520</b>	<b>8,000</b>	<b>127.27%</b>
Other	0	0	0.00%	0	0	0.00%
<b>GRAND TOTAL</b>	<b>0</b>	<b>9,240</b>	<b>100.00%</b>	<b>610,914</b>	<b>761,954</b>	<b>24.72%</b>
<b>Domestic Total</b>	<b>0</b>	<b>9,240</b>	<b>100.00%</b>	<b>590,644</b>	<b>691,604</b>	<b>17.09%</b>
<b>Export Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>20,270</b>	<b>70,350</b>	<b>247.06%</b>

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